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Message Text

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PAGE 01 PEKING 00310 250431Z

17
ACTION EA-14

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 CEA-02 NSC-10 NSCE-00

SS-20 STR-08 SAM-01 AGR-20 CU-04 DRC-01 /157 W
---------- 025878
R 250400Z FEB 74
FM USLO PEKING
TO SECSTATE WASHDC 1410
INFO AMCONSUL HONG KONG

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E.O. 11652: N/A
TAGS: ETRD, BTRA, CH
SUBJECT: BUSINESS VISITORS - CRANSTON PRINT WORKS

1. FOUR EXECUTIVES OF CRANSTON PRINT WORKS CO. (NEW YORK AND CRANSTON, R.I.), HEADED BY COMPANY PRESIDENT F.L. ROCKEFELLER, HAVE BEEN IN PEKING ABOUT A WEEK BUYING GREY GOODS. THEY ARE ACCOMPANIED BY JAVA CHEN OF FIRST NATIONAL TRADING COMPANY (HONG KONG AND NEW YORK), WHO HAS ACTED AS CRANSTON'S AGENT IN PURCHASES FROM CHINA. THE GROUP IS SCHEDULED TO GO TO SHANGHAI ON FEBRUARY 25 OR 26 FOR FURTHER NEGOTIATIONS.

2. IN BRIEF CALL AT USLO, ROCKEFELLER WAS RELUCTANT TO DISCUSS THEIR BUSINESS OR OBSERVATIONS (THE GROUP IS ALSO VISITING TEXTILE PLANTS), BUT DID SAY THEY ARE MAKING LARGE PURCHASES AND THAT THEIR TREATMENT BY THE CHINA NATIONAL TEXTILE IMPORT AND EXPORT CORPORATION HAS BEEN EXCELLENT. WE URGED THEM TO CALL STARBIRD OR PERITO AT CONGEN WHEN THEY REACH HONG KONG. (WE BELIEVE THEY WOULD BE MORE COMMUNICATIVE IF TALKED TO INDIVIDUALLY.)

3. USLO NOTES THIS IS THE SECOND LARGE AMERICAN BUYING GROUP
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TO HAVE VISITED PEKING AND SHANGHAI THIS MONTH (THE FIRST WAS

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J.C. PENNEY), A POSSIBLE INDICATION OF STEPPED-UP PRC EFFORTS
TO INCREASE EXPORTS TO THE US.
JENKINS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BUSINESSMEN, TRADE PROMOTION, PERSONNEL TRAVEL
Control Number: n/a
Copy: SINGLE
Draft Date: 25 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: morefirh
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: PEKING
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1974/newtext/t19740211/aaaaakfn.tel
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Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Page Count: 2
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Previous Handling Restrictions: n/a
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Review Comment: n/a
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Review Event:
Review Exemptions: n/a
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Subject: BUSINESS VISITORS - CRANSTON PRINT WORKS
TAGS: ETRD, BTRA, CH, (ROCKEFELLER, F L)
To: STATE
Type: TE
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